

RFP For Rate Contract to Provide Information Technology related Manpower for Goa Electronics Limited

Sr no	Bidder	Query - No	Clause Reference in RFP	Clause in RFP	Query	Reply
1	Infipre IT Services (OPC) Pvt. Ltd., Sanquelim-Goa	1			We do not have those resources on the bench now and there is no lead time provided in the tender to induct new resources. However, there is a penalty clause for not providing resources on time.	<p>This being a Rate Contract RFP, we are going to empanel the agencies towards a particular Position mentioned in the RFP based on the L1 rate and all others agreeing to match the L1 rate for that Position. Therefore, whenever there will be a resource requirement, GEL will issue a letter seeking list of Eligible Candidates from the vendors empanelled towards a particular " Position ". Towards this letter, vendors will provide the list of eligible candidates along with the resumes. GEL will shortlist the candidates and intimate the date of interview.</p> <p>Penalty clauses mentioned under SLA will start only after the empanelled vendor responds to the requirement of GEL by providing the list of eligible candidates and the subsequent agency delays in placing the manpower for interview after receiving the list of Shortlisted Candidates from GEL.</p> <p>* Please Note: No Penalty is levied if the Agency does not respond with the Eligible Candidate List.</p>
		2			The EMD too is high of 50k INR. Being a startup, such high expense might not be feasible for all. Do we get guarantee that we will surely get	We cannot commit to any minimum annual bussiness.Refer Corrigendum II
		3			Can they sit at home and work?	Refer Point No.ix under Scope of Work which mentions "ix.GEL may or may not allow Work from Home for the resource based on projects requirements and GEL's decision in this matter will be final."
		4			Would your managers manage them or do we need to handle that as well?	Refer Point No.vi under Scope of Work which mentions "vi.The technical manpower being provided by the empanelled agency under various categories will work under the technical supervision of GEL project coordinators."

		5			Will the related software and project management tools be provided by	It would be provided by GEL.
		6			What would be the SLA for payments? Will there be advance payments like we take from other clients?	There is no SLA for Payment. No Advance will be paid.
2	Job Expert	1			The Tender is to provide qualified and skilled manpower who can work on various projects as decided by GEL. This work is primarily one which is managed by a placement consultancy that has expertise in providing skilled manpower for IT requirements. Such consultancies do not by themselves engage in developing programmes for clients but offer skilled manpower to IT companies engaging in software development. However, to participate in your tender, it specifies that a company must	GEL does not plan to take these engineers on their Roll. Through this RFP we will empanel the IT companies and these IT companies will provide us the manpower who are on their Roll. The manpower required will be provided by them on case to case basis or as per the requirements of the Project.
3	Cloudstrats Technologies Pvt. Ltd., Mumbai	1	Page No. 28	In case the firm has registered office outside the State of Goa, The bidder should be operating in software development domain for atleast last TWO years	We request you to please give us relaxation on Experience Criteria under MSME & Start-up by DIPP	Refer Corrigendum II
4	CannyAlley Tech, Gurgaon based software development startup	1	ANNEXURE " A " , TECHNICAL BID FORMAT (Eligibility Criteria) ,Qualification Criteria, Page No. 27 Sr No. 3	In case the firm has registered office outside the State of Goa - The bidder should be operating in software development domain for at least last TWO years.	CannyAlley Tech (registered in delhi, operating in Gurgaon) started its operations in 2019. However, we set off by using our founder's personal bank accounts for the starting few months and later shifted to our company's main account. Hence, we have a few more months to go to become a two year old software development company.	We as young entrepreneurs continuously look up to get more opportunities to grow and contribute more by working under government undertaking companies as GEL . Therefore, we sincerely hope to get some relaxations under the above mentioned eligibility criterias and will be privileged for the same.
		2	ANNEXURE " A " , TECHNICAL BID FORMAT (Eligibility Criteria) ,Qualification Criteria, Page No. 28 Sr No. 4	In case the firm is registered outside the State of Goa - The bidder should have executed at least 2 projects of software development in the last 3 years of value not less than 60 lakhs cumulatively	Since the starting of our operations we have successfully executed 12 projects. We see a profitable future in our currently ongoing projects and have a projection of attaining a cumulative revenue of around 50 lakhs by the coming year. Further, we have continuously risen to generating growing revenues.	

5	AlphaBeta Solution, a technology-centric startup company based in Goa	1	ANNEXURE " A " , TECHNICAL BID FORMAT (Eligibility Criteria) ,Qualification Criteria, Page No. 27 Sr No. 3	In case the firm has a registered office in the State of Goa -The bidder should be operating in the software development domain atleast for the last ONE year	AlphaBeta solution is a registered company in the state of Goa which started its operations in 2020 and has been providing leading software development services. We are a one year old technology company We kindly request you to provide some relaxation in this area so that we can apply as a bidder under this tender and be a part of Goa Electronics Limited.	We as young entrepreneurs continuously look up to get more opportunities to grow and contribute more by working under government undertaking companies as GEL . We sincerely hope to get some relaxations under the above mentioned eligibility criteria and will be privileged for the same.	Refer Corrigendum II
2	ANNEXURE " A " , TECHNICAL BID FORMAT (Eligibility Criteria) ,Qualification Criteria, Page No. 28 Sr No. 4	In case the firm is registered in the State of Goa - The bidder should have executed at least 2 projects of software development in the last 3 years of value not less than 30 lakhs cumulatively	Since the starting of our operations we have successfully executed 6 projects and are working on several other currently ongoing projects. We see these ongoing projects to be very profitable which would help us to achieve a cumulative revenue of 28 lakhs by the next year. However as a maturing startup, we have to still achieve the position to show such revenue and financial records and figures unlike a mature listed business.				

6	M/S PIONEER E SOLUTIONS PRIVATE LIMITED	1	3. Tender Schedule, Page No.4	<p>Earnest Money Deposit: Rs. 50,000/-</p> <p>Tender Document Fee (Non-refundable): Rs. 3,000/-</p> <p>Tender Processing Fee (Non-refundable): Rs. 1,500/-</p> <p>Mode of Payment</p> <p>Bidders participating in e-tendering have to remit the tender processing fees, tender document fee</p> <p>and the Earnest Money Deposit(EMD) through online payment Getaway on portal</p> <p>https://eprocure.goa.gov.in to any following modes of payment:</p> <p>Direct pay by internet banking payment (NEFT/RTGS)</p>	<p>We, Pioneer e Solutions Pvt Ltd is CMMI Level 3 , ISO 20000, 27001, 9001 Certified Organization Working with Govt. Sector for IT Services from Last 9 Years.</p> <p>We would like to confirm that we are MSME, NSIC and DIPP- Startup Certified Organization as per attached Certificates.</p> <p>We request you to kindly exempt for Tender fee, Processing Fee and EMD Amount for MSME Registered Firms Outside Goa.</p>	Retained as per RFP. For EMD exemption, refer Corrigendum II
		2	3. Tender Schedule, Page No.4	<p>A hard copy of the completed Technical (Financial Bid is not to be submitted in hard copy) Bid documents should be submitted on or before 14/10/2021 up to 03:00 pm at the following address:</p>	<p>As per our Understanding, Technical bid Pdf which we will be uploading on Goa E-Tendering portal (Signed and Stamped) needs to be Printed out and hard copy of same Printouts of Technical Bid to be submitted to GEL Office as per Tender Stipulated Date and Time. Please Confirm there is no requirement of Ink Signed Copy of Technical Bid for Hard Copy Submission.</p>	<p>Technical Bids submitted online will be considered. Hard copy submission of Technical Bid is only for reference.</p>